



KING COUNTY
Procurement Services Division
Exchange Building Branch
Department of Finance
Exchange Branch
821 Second Avenue
M/S EXC-FI-0710
Seattle, WA 98104-1598
(206) 684-1681 PHONE
(206) 684-1470 FAX
(206) 296-0100 TDD

KING COUNTY

**PROVIDE DIGITAL SUBSCRIBER LINE (DSL)
SERVICE TO THE KING COUNTY WIDE AREA NETWORK**

**RFP 00-039
CONTRACT AGREEMENT NO. 163586**

ADDENDUM NO. 1
August 22, 2000

Notice is hereby given that the Solicitation Document cited above is amended as hereinafter set forth:

<u>REF.</u>	<u>LOCATION</u>	<u>DESCRIPTION OF CHANGE</u>
1-1	Page ix, RFP Ad page; Page 1, 1-2 <u>Proposal</u> Submission, forth line; 1-5 <u>Schedule</u>	The Proposal Submittal Date is revised to read "5 September 2000". The time and location remain the same.
1-2	Page 34, Subsection 6-3, F. a.	Delete the current sentence and replace with: "The vendor will provide that any uplink connection outage will be repaired or brought to operating specification within 4 hours. The vendor will provide that outages between the uplink and the DSL site will be repaired or brought to operating condition within 36 hours."
1-3	Page 34, Subsection 6-3, H. b.	Delete the current sentence and replace with: "The vendor should provide credits on a pro-rated basis if any one site is down for 36 consecutive hours."

Listed below are questions with responses that came up in the Pre-Proposal Conference Tuesday, 15 August, 2000.

1. Q: How sensitive is the traffic that is carried over the DSL WAN?
A: Section 6-3N covers this. It is not CIA-level traffic but we don't want it exposed to other organizations. It could contain Mental Health or Court data that should remain private. Use of the Internet as a transport would not be appropriate.
2. Q: What are the locations, addresses, and phone numbers for each location?
A: Section 6-3K covers this for existing sites. New sites could be anywhere in King and portions of surrounding counties. Section 6-3D describes this.
Phone numbers are not to be used as a qualifier (Section 6-3C.). King County phone numbers, for various reasons, are not usable in that way.
Additional sites have not been specifically determined at this time. KC anticipates adding between 50 and 100 sites during the first year of operations (subject to change w/o notice).
3. Q: How many users at each location?
A: Probably 1-10.
4. Q: Do each of the locations need Internet accesses through the WAN?
A: Yes, they will be provided Internet access via the KCWAN, not the DSL vendor. Section 6-3Nc restricts the vendor from connecting these DSL sites to the Internet.
5. Q: Does DSL have to be offer to each location?
A: That is the purpose of this RFP. However, we realize that there are sites in the service area that will not have DSL service. We hope to keep the number of sites not eligible for DSL to a minimum by the requirement for multiple carriers. King County anticipates that less than 100% of requested sites will be able to receive DSL service. Based on experience, this is an unavoidable issue with DSL in the current market.
6. Q: How important is up time?
A: Important but we understand it may not be at the same level as frame relay service. .
7. Q: What is the main purpose of the DSL WAN?
A: Section 6-1 covers this. It is to connect smaller King County sites and employee homes to the KCWAN at a reasonable price.
8. Q: How important is service to you?
A: Very important when a site is down. Sections 6-3 E, F, G and H cover this.
9. Q: What other products are you looking to explore for a solution?
A: This RFP is limited to DSL service.

10. Q: What is the time frame for implementation?

A: Ideally October/November 2000. This will be an element in the Proposals to the RFP that will be evaluated.

11. Q: Are you looking to explore the Frame over DSL solution?

A: No. Frame does not add value for King County in this area. We have a separate Frame Relay network.

12. Q: Can the SLAV be divided?

A: Yes, between the uplink and the DSL portions.

13. Q: Why are you looking to use DSL?

A: To get reasonably priced connections for small sites.

14. Q: What is your major driving factor for choosing DSL for a solution?

A: Section 2-5 covers this, Small sites tend to be somewhat mobile, so a solution with a lower installation price is desirable.

15. Q: What are your overall goals?

A: To connect the smaller King County sites to the KCWAN in a cost-effective fashion.

16. Q: What are speeds to existing sites?

A: 144/256/384Kbps, depending on what was available

17. Q: How will traffic travel between POPs and the Hub?

A: King County does not have preferences about this, except for the privacy/security requirements, and the need to avoid the public Internet.

18. Q: Are "carriers" subcontractors to the vendor as described by the King County RFP?

A: If the normal pricing provided your customers is a cost for each speed of connection then that will be acceptable for this proposal. In this case your price will cover all the costs of providing the service.

19. Q: What pricing structure are you looking for?

A: We are open to various pricing strategies. One price per 'speed' would be preferable to ITS. A simple and clean pricing structure would make the vendor selection and future billing more likely to be trouble free. For example, a pricing structure that charged us for support calls when we wouldn't need support calls if everything worked would be counter-productive.

20. Q: How is financial information treated differently between private and public companies?

A: The information available from private firms may not be as extensive as that from publicly held firms but normally we are able to get the information needed to assure the County that the vendor is financially stable and will be around in the future. Confidential financial information is held in the strictest confidence, and returned or destroyed after contract award}

21. Q: Confusion expressed about service requirements (6-3 E/F/G) and how they applied to Uplink and Remote services.

A: 6-F a will be replaced as follows:

The vendor will provide that any uplink connection outage will be repaired or brought to operating specification within 4 hours. The vendor will provide that outages between the uplink and the DSL site will be repaired or brought to operating condition within 36 hours.

6-H b will be replaced as follows:

The vendor should provide credits on a pro-rated basis if any one site is down for 36 consecutive hours.

22. Q: Use of Ethernet vs. ATM for uplink, clarification:

A: Ethernet is preferred because it is easy. ATM may require considerable configuration work; an edge device or interaction with King County's existing Cisco ATM gear.

23. Q: What is role of VLAN?

A: VLAN is used in the sense of a Cisco LAN Switch; not in the sense of a VPN. We are concerned with the ability to group or separate traffic from multiple remote sites for various reasons.

24. Q: When do we have to get our questions in to the County?

A: 10 Calendar Days before bid opening, to provide the County time to answer.

25. Q: Section 7 seems to duplicate parts of Section 6-3. What does this mean?

A: Section 7-4 contains detail questions for which section 6-3 sets goals. It is acceptable to answer 7-4 questions along with responses to the associated 6-3 items. If that is done, be sure to re-state the question to eliminate confusion.

This addendum shall be attached to and form a part of RFP 00-039 and contract 163586. Please indicate receipt of this addendum on Attachment A "Proposal Response Form".

King County Procurement and Contract Services Division
M.S. EXC-FI-0871
Exchange Building , 8th Floor
821 Second Avenue, Suite 10
Seattle, WA 98104-1598

Issued by: _____
James A. Engan
Contract Specialist II

Note: This Addendum and Conformed RFP 00-039 are available on the Internet at www.metrokc.gov/finance/procure. Potential Proposers must contact the buyer at jim.engan@metrokc.gov to ensure they receive any subsequent addenda revising or clarifying RFP 00-028.